

AAEON Technology Inc, an **ASUS Associated Company**, is a leading manufacturer of advanced industrial and embedded computing platforms. Committed to innovative engineering, **AAEON** provides integrated solutions, hardware and services for premier OEM/ODMs and system integrators worldwide.

AAEON also offers customized end-to-end services from initial product conceptualization and product development on through to volume manufacturing and after-sales service programs.

AAEON is an Associate member of the Intel® Intelligent Systems Alliance.

AAEON has well established, strategically positioned branch offices across the U.S., Europe, Mainland China and Singapore.

We are currently looking for a

Regional Sales Support

We're looking for an organized and customer focused individual who is ready to join our team and provide outstanding support to our Regional Sales team in their work with assigned clients. As a member of the operational sales support team you can expect to provide outstanding customer account and relationship support to our customers, as well as contribute and support the regional sales teams to achieve their targets.

If you are a confident, organized and experienced sales support professional and you stand out in a busy and target driven sales environment, this is your next role!

Main responsibilities include but are not limited to:

- Support order fulfillment process, providing support to the sales team and customers during the sales process, enter new orders, track orders, investigate shipping/delivery issues, if any and assist sales to manager customer accounts.
- Process and manage the daily customer order flow in ERP, from creating/registering customer accounts, to placing orders, to sharing real-time order/back log information and invoices with customers.
- Stay in the loop of the correspondence between the sales team and their customers such as Leadtime check, payment issue and fill in the vendor application receive from customer.
- Help troubleshoot problems with customer orders, customer accounts and other related issues, resolve sales support related issues in a timely manner.
- Acquire and maintain knowledge of AAEON's product portfolio to better support the region
- Act as the backup for region the other sales regions and UP product.
- Other relevant activities management may require

Skills required:

- Experience working in a sales team with an international customer base
- A minimum of 3 years' experience in a sales or business/admin/customer support capacity selling IT related products or services
- Effective and resolution focused communication skills
- Excellent working knowledge of Microsoft Office and experience
- Experience with CRM systems
- Strong organisational skills and ability to work proactively in a fast-paced environment
- The ability to effectively manage your own time and prioritize task with attention to detail.
- Business fluency in English, professional knowledge German or Italian is considered a plus
- Familiarity with Asian culture is considered a plus

What we offer:

- A real international job in a multicultural environment
- A market competitive salary including an incentive bonus

- Education budget and up to 5 study days
- Annual holiday days based on location
- Annual wellbeing budget for physical and mental fitness
- Annual AAEON Kick off with the European team
- iPhone and laptop

We will only consider direct applicants; acquisition is NOT appreciated!
If you're interested, send your resume and cover letter to:
AAEON Technology Europe B.V.
HR@aaeon.eu